



Habitat
for Humanity®
of Suffolk

ANNUAL REPORT 2018-2019



OUR WORK IS THE REPRESENTATION OF OUR COMMUNITIES COMING TOGETHER TO DO GOOD.

HABITAT'S VISION

**A world
where
everyone
has a
decent
place to live**

Habitat Suffolk is an independently operated affiliate of Habitat for Humanity International. Our mission is to work in partnership with thousands of Suffolk County volunteers and responsible, low-moderate income families of all races, religions, and creeds to build and renovate homes so that there are decent houses in decent communities in which people can live and grow.

Habitat for Humanity of Suffolk operates successfully because of our partnership model. We are only successful when all three of these parts exist in partnership: families, donors, and volunteers. All three parts work together to help us solve the problem of affordable housing on Long Island. We cannot say thank you enough to our donors and sponsors for the support that we continue to receive. Our work is made possible through the vital combination of volunteer labor and donated funds provided by our partners.



Volunteers from
Branded Group
on the worksite.
Photos by Ron Ulip

MESSAGE FROM OUR CEO & CHAIRMAN

Over the last 30 years, Habitat for Humanity of Suffolk has built 186 affordable homes and created a place to call home for 700+ individuals in our community. We build with families, not for them, and we engage our neighbors as volunteers. As we honor our 30 years of service, we look forward to the future.

We could not do this work without our dedicated base of givers, like you. More than 3,000 Long Islanders volunteer with us each year, in nearly every stage of the construction process. We are so grateful for this support and the support given to us through donations. We believe that together, one family at a time, we can build a Suffolk County where everyone has a decent place to live.

2019 will be the foundation of the next 30 years of transformation and innovation. With imaginative energy and a new direction in leadership, Habitat Suffolk's mission continues to help the hardworking people of our region achieve their dreams and inspire others. Homeownership is the cornerstone of that path. The families we are privileged to walk with in their journey to a better, healthier and more financially stable life in Suffolk County are the reason we exist.

Nevertheless, we cannot build affordable homes and help lead families to a more financially stable future without the support and engagement of thousands of people like you. By supporting our vision, you help recognize 30 years of progress in Suffolk County, and the potential for us to reach extraordinary milestones in the next 30 years.

Thank you again for your financial support this year and for your time given on the worksite. Suffolk County is our home, let's dedicate ourselves to making it a better place for families to grow and communities to flourish.

The economic landscape of Suffolk County is diverse and challenging, and we look forward to leading Habitat Suffolk and working alongside our dedicated board and talented staff in developing strong, stable homes and neighborhoods.

Tracey A. Edwards
Executive Director & CEO

Raymond Homburger
Board Chairman

Board of Directors

Chairman

Ray Homburger
PSEG LI

Vice-Chairman

Rich Johannesen
Johannesen &
Johannesen LLP

Treasurer

Joan Grant
TwinLine Bookkeeping
Solutions

Secretary

Michael Lantier, P.E.
H2M Architects &
Engineers

Linda Barry

People's United Bank

Robert Benson

National Grid

Jeffrey S. Davoli, CPA

AVZ Certified Public
Accountants

Salvatore Ferrara

Electrical Training
Center

Carlos Hernandez

Metro-Rep Sales

Jeff Kuhr

Home Depot

Michael McKeown, P.E.

H2M Architects &
Engineers

Shari Sugarman

Sugarman Law PC

HISTORY AT A GLANCE

Habitat Suffolk's history is rich in progress. We took root in 1987, built our first home in 1988 and have made significant milestones along the way. We did it all with supporters like you.



MILESTONES

1987

The seed was planted. Through the incredible passion and drive of our founders, we became an official 501(c)3 organization.

1988

Our founders broke ground on our very first home for a single mother in Riverhead. Early members gave nearly every Saturday for a year to build this new home.

1989

Forging relationships under strong leadership. Roger Metcalf was chosen as the first full-time director and quickly began building relationships with the local towns.

1990s

Communities began to thrive in Suffolk County as responsible Habitat homeowners moved into their new homes.

1999

The First annual golf outing was organized to raise funds for the mission. Sadly, Roger Metcalf passed away that same weekend. Every year we honor his memory through the golf outing. Today, it is one of the most significant fundraisers we hold.



THIRTY YEARS

2006

We hit 100! We celebrated the completion of our 100th Habitat home. The new homeowners received their keys just 3 weeks before Christmas.

2006

The National Home Builder's Blitz took place and we constructed 5 homes from framing to finish in just 5 days!

2015

Through Habitat Suffolk Helps, we rebuilt an entire home for a Rocky Point Veteran after it was damaged by Superstorm Sandy, 1 of 5 relief projects we completed.

2018 

We reached our 30-year milestone, celebrating 30 years of building decent homes and uplifting communities.

FAMILY SPOTLIGHT

“

"Owning a home takes away a certain fear, the burden of wondering where we might end up tomorrow, or a year from now. My son is old enough now to see pictures of himself as a baby and toddler and remember our past living situations. Now our children find pride in the simple things, like helping around the house, raking leaves, shoveling snow, or telling people our address and sharing how Habitat and Mommy and Daddy built this home for them. We are so proud of our home, and immensely grateful for the immeasurable generosity of the people that helped us build our dream. We are now able to watch our kids flourish in an environment that fosters growth and change, encourages love, and is built on the principle of kindness, a lesson that they will carry with them throughout the rest of their lives."

-Elizabeth & Anton
Habitat Homeowners, est. 2015
Children Josiah, Aria, & Leia



OUR STORY IS IN THE NUMBERS

20,172 VOLUNTEER HOURS
SERVED THIS PAST YEAR

Our Walk-On program is designed for individual volunteers to join us onsite all year-round, when their schedule allows. The number of walk-ons has increased by 16% since last year!

1,354

Walk-On volunteers served

Become a regular or crew leader by walking onsite!

Sponsorship Opportunities allow us to raise the funds needed for our homes, while at the same time providing team build experiences for our supporting companies, organizations, and faith groups.

31

Sponsor groups built through several programs

Student Builders fill our worksites in the fall and spring. High schools, colleges, and youth groups raise funds to build with us. Last year, Student Build raised over \$58,000!

47

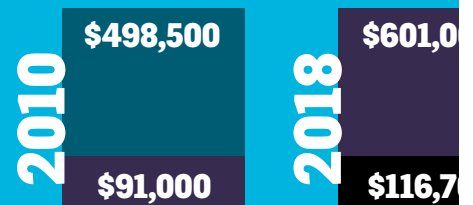
Student groups built through Student Build

The best way to join Student Build is just to ask us!

3,362 **+8.6%**

VOLUNTEERS
SERVED LAST
YEAR

INCREASE IN
VOLUNTEERS
ONSITE



AVERAGE HOME PRICES COMPARED TO ANNUAL MEDIAN FAMILY INCOME

7
Homes Built
Last Year

186

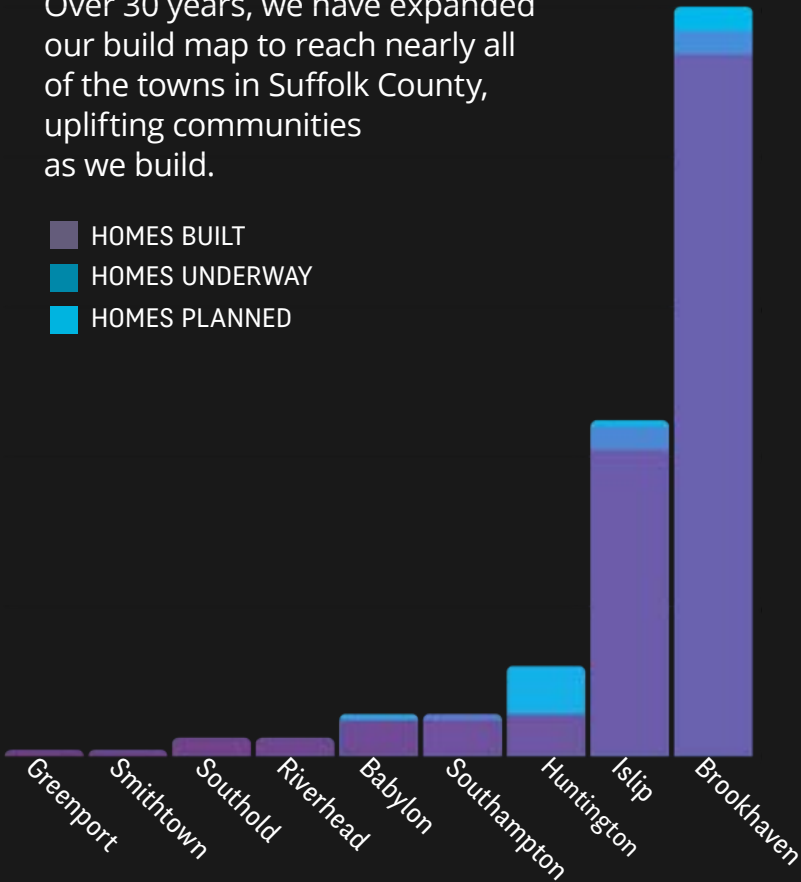
HABITAT HOMES BUILT IN
SUFFOLK COUNTY

Habitat Suffolk stands ready to partner with you to create affordable home ownership opportunities. We have built 186 homes in Suffolk County during our 30-year history. Habitat Suffolk builds quality, sustainable and affordable homes for lower income working families earning between 40 – 60% of area medium income (AMI). Our partner families are proud homeowners – helping to lift up the surrounding properties in their communities.

FROM WYANDANCH
TO WESTHAMPTON

Over 30 years, we have expanded our build map to reach nearly all of the towns in Suffolk County, uplifting communities as we build.

- HOMES BUILT
- HOMES UNDERWAY
- HOMES PLANNED



DID YOU KNOW?



SINCE 2010 HOME
COSTS HAVE INCREASED

+20.6%



SINCE 2010 INCOME
HAS ONLY INCREASED

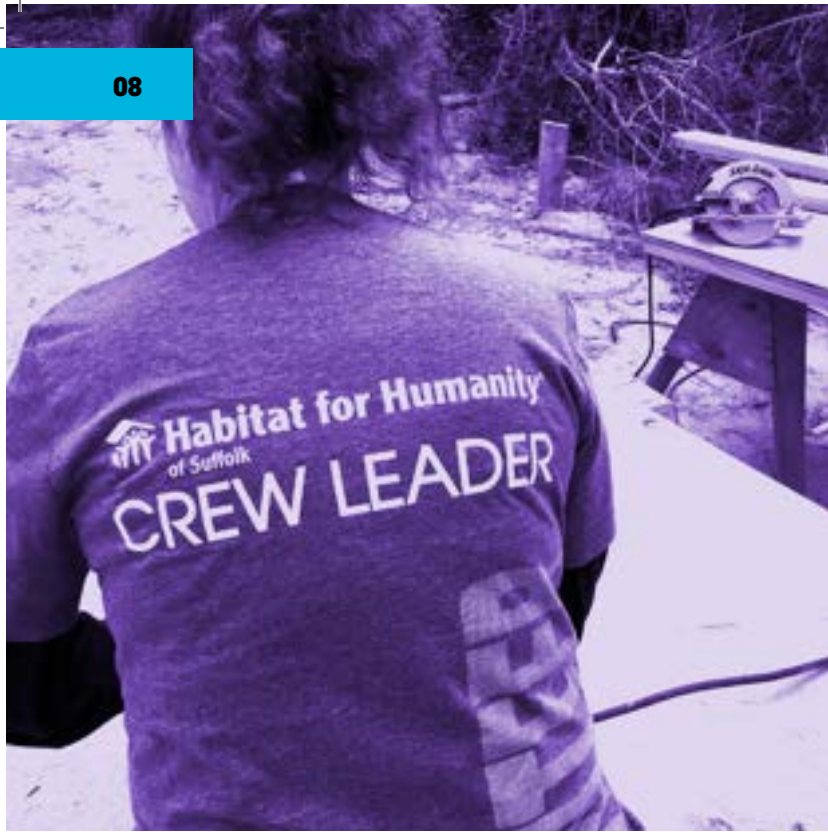
+12.6%

Source: Dpt. of Housing and Urban Development (HUD),
Douglas Elliman/Miller Samuel

1,063

6,700

MPARED
NCOME



VOLUNTEER SPOTLIGHT

"Whether I am working as a crew leader or just there as an individual volunteer, I walk away from every volunteer day feeling good. There are days I am able to see the transformation of a house into a home by merely getting a clean coat of paint on every door in the house or working with high school students to install a fence or build forms to use for concrete. It can be especially gratifying to work with groups who have little/no experience with construction or DIY projects to see them thrive as they master new skills. And as some high school groups I have worked with will tell you - you use geometry after you graduate!"

-Suzanne Bollon
Crew Leader, est. 2013



Together we do more than just build houses...

COLLABORATE



ADDED TO THE TAX ROLE

Every time we complete a home, it is added to the tax role. For example, our two most recent completed Wyandanch homes now return in total over \$20,000 annually in property and school taxes.



BRAND RECOGNITION

Habitat for Humanity was named 'Brand of the Year' in Social Services Nonprofit category based on the Harris Poll EquiTrend Study. In addition, Habitat earned the distinction of being named the "Most Loved" and "Most Trusted" brand within its category this year.



REMOVAL OF BLIGHT

More than just building homes, we lift up the communities in which we build. We remove the eyesores and put in their place energy efficient, quality, affordable homes for deserving families to cherish. More often than not, our homes inspire others in the community to update their own homes.



VOLUNTEER PARTICIPATION

Partnering with Habitat Suffolk brings the entire town together through community involvement. Onsite volunteer opportunities for groups are available to our partners. No experience is necessary, we will teach you all you need to know!

DON- ORS

JULY 2017-JUNE 2018

Your generosity and compassion as donors to our cause allow us to work together in transforming Suffolk County's communities one house at a time. Thank you!

\$100K

Island Outreach Foundation
Riverhead Building Supply

\$50K+

Bank of America
The Robert Allen Duralee Group
Sterling Bank
Student Build Program

\$25K+

Citi Foundation
Super Enterprises

\$15K+

Cars For Homes
Connoisseur Media
Mr. John

\$10K+

Bethpage Federal Credit Union
Citrin Cooperman
Christ Church- Oyster Bay
Greater Hampton Interfaith Council
H2M Architects + Engineers
Johnstone Supply
Kate W. Cassidy Foundation
Luitpold Pharmaceuticals
Maxxima
M&T Bank Foundation
People's United Bank
PSEG LI
Ruskin Moscou Faltischek, PC
United Way of LI

\$5K+

Amneal Pharmaceuticals
AVZ Certified Public
Christ Episcopal Church-Babylon
Clever Devices
Connetquot High School
Fairfield Properties
Frank J Antun Foundation
JD Beauty
Lewis Johs Avallone Aviles & Kaufman LLP
Lowe's
Marcum LLP
McColgan Family Foundation
NYCB Foundation
Peter K Ruhry Keys To Hope Fdtn.
Sherwood Lumber
Teachers Federal Credit Union
The TJX Foundation
Women Build Program
Women's Group of the Greens
Zebra Technologies

\$2.5K+

ADP
Chase Good Works
Branded Group
Deloitte
Estee Lauder Inc.
Hometown Insurance Agency
Huntington High School
Imperial Cleaning
Insperity
John H. Glenn High School
Judith Sause
NY Community Bank
Petro LI
Port Jefferson Rotary
PM Pediatrics
Resource Capital
Santinelli International
Seward & Kissel
Smithtown Rotary
Soundview Wealth Mgmt. Group
Stony Brook Rotary
Topaz Lighting Corp.
UL LLC
VHB
Ward Melville High School
Zurich NA



Photo by Ron Ulip, Branded Group volunteer



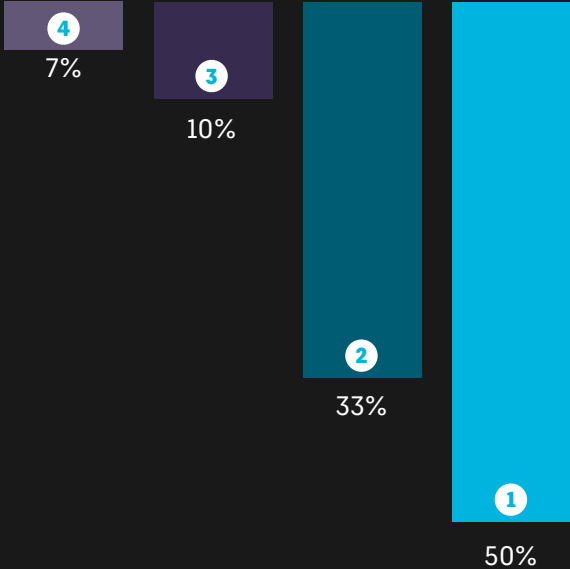
Habitat Suffolk’s annual financial statement and IRS form 990 are compiled and audited by Cerini & Associates LLP. The revenue and expense numbers presented here are summarized from those reports.



REVENUE \$4,008,029 ▲
EXPENSES \$4,221,870 ▼

FI- NAN- CIALS

1	RESTORE	\$2,187,087
2	PROGRAM SERVICES	\$691,210
3	CONTRIBUTIONS	\$496,993
4	DONATED SERVICES	\$284,681
5	GRANT INCOME	\$284,203
6	OTHER INCOME	\$63,855



1	HOME CONSTRUCTION	\$2,129,545
2	RESTORE	\$1,398,691
3	MANAGEMENT	\$400,579
4	FUNDRAISING	\$293,055

Habitat for Humanity[®] of Suffolk

ReStore

the store that builds homes and hope



CUSTOMER TESTIMONIAL

"I stopped in one of my favorite places to shop today...THE RESTORE!!! I came in to browse and wound up buying a magnificent Woodmode KITCHEN! I have saved thousands of dollars over the years as I struggled to grow and relocate my family business into a much larger space. We have purchased everything from a commercial hot water heater, lighting, ceiling tiles, cabinets and more here. I tell all of my friends, customers and anyone who will listen about this place!! Stop in one day and see what you find in their huge warehouse. Diamonds may be another girl's best friend, but for me it's creating and building something I could NEVER afford to buy brand new for. Thank you for making some of my dreams/visions come true and on budget!"

-Carolyn Michaels
ReStore Customer

IT'S A GOOD DEAL FOR YOU, YOUR COMMUNITY, AND THE ENVIRONMENT.

You never know what you need until you see it at the ReStore. We sell building supplies, plumbing, kitchens, lighting, paint, home decor and more. We might have just what you need!

178,763
Items Sold

\$1.9M
In Sales

All items in the ReStore are considered new or gently used, and all priced nearly 60% off retail cost!

\$56.17
Average Sales

Every purchase made at the ReStore not only uplifts your home, it allows us to build affordable homes for families needing a hand up.



HABITAT SUFFOLK

643 Middle Country Road
Middle Island, NY 11953

**every
one**
deserves a decent
place to live

CONTACT US

+631 422-4828

info@habitatsuffolk.org

www.habitatsuffolk.org

